



**7** What do you see when you look at this picture?



THE LEADER'S EXAMPLE

8 What do you not like about your team? (How do you fix that in you?)

**9** Fill in the blanks with 5 characteristics: 1.

2. **If I want my team to \_\_\_\_\_** 3.

then I need to \_\_\_\_\_ 4.

5.

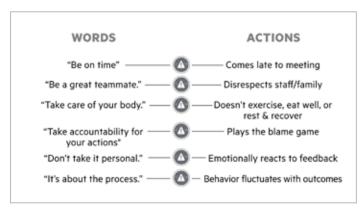
10 When is it hardest for you to be those characteristics?

**11** Based on this video, what do you respect most about John Lewis?



**MIXED SIGNALS** 

- **12** Ask your team: What do I do that doesn't align with what I say?
- What would you add to this list of mixed signals?



**14** When do you know that you're taking something personally?

LOSING PERSPECTIVE

- Make a list: What are the things or people outside of you that make you lose perspective?
- Do you align Anson's answer to the question: Can you be a good coach, husband, and father? Yes or no? Why or why not?

17	Watch the video of Anson recalling the conversation with his AD. What do you think about when you watch this?
	DROP THE SALT ————————————————————————————————————
18	What are you holding onto that's trapping you from being at your best?
19	Watch the video of Chris Petersen describing a conversation with his wife a few weeks after retiring. What do you take away?
20	If you're going to continue to do your job, what can't bother you?
	CONFLICT: GOAL VS. PURPOSE
21	What percent of the time are you: AmateurActorAuthentic
22	What conflicts arise between your goal and your purpose?
23	Does the chase bring you closer or further away from who you want to be? Explain.

THE GAME PLAN

- **24** Watch the video of Chris. What do you think about what he said?
- Do you have a game plan that's written down to help anchor you during the storm? Why or Why not?
- Develop your game plan. (Download the mission worksheet and answer these questions.)
  What's your mission?

What are the five most important roles you play?

What are the supporting actions that will help you fulfill those roles?

What are the character-driven values (or principles) that you want your actions to flow through?

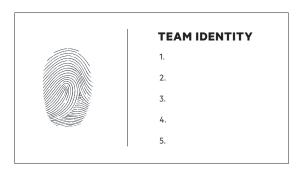
THE ROAD MAP

Reflect on the characteristics of your team.

Ask people in your program:

What do I need to keep doing that supports this?

What do I need to stop doing?



- What do you think of Chris' line: "Every coach needs a coach."
- What's the accountability system for your game plan?